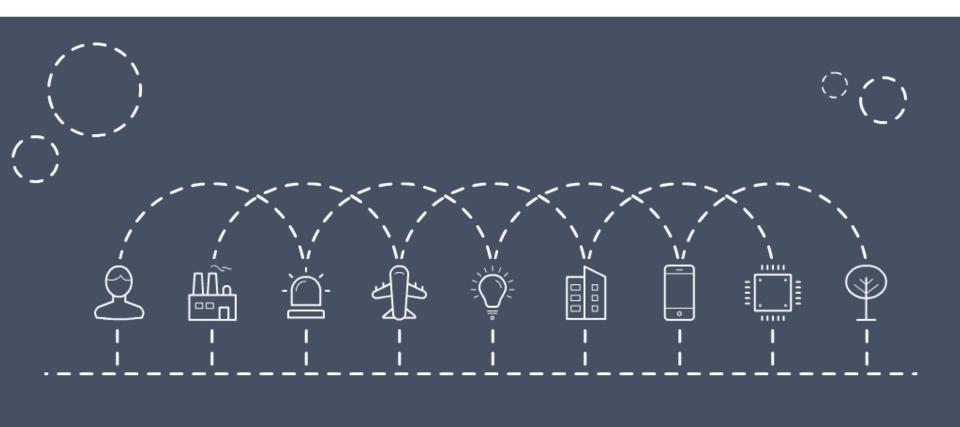
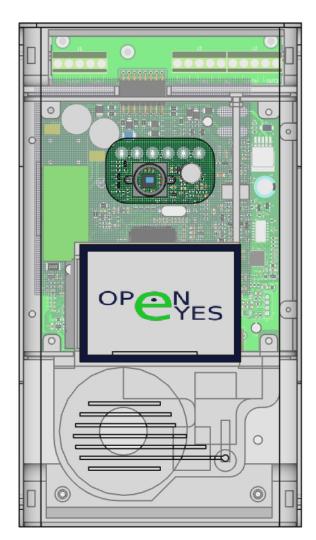
# **OPEN-EYES** ...open minds!



# **ALL WE NEED IS SMART OBJECTS**





### **SOLUTION**

OPEN-EYES is an **HW PLATFORM** 

its **OPEN SOURCE ARCHITECTURE** allows

to create AD HOC SOLUTIONS

It's a **READY-TO-USE PRODUCT ACCELERATOR** 

For B2C we have dressed it as a "Butler",

an open source smart video door phone

### THE "BUTLER" FOR B2B NEEDS

....HOW WOULD YOUR COMPANY BE IMPROVED BY IT?



FACE RECOGNITION ENABLES EASIER PAYMENTS, FREEING THE USER FROM THE BURDEN OF MEMBERSHIP CARDS



AND THIS IS JUST THE BEGINNING ... TO MAKE YOUR CUSTOMER FEEL LIKE A KING!



FACIAL RECOGNITION HELPS YOU MANAGE YOUR PRODUCTION LINE



**COLLECT AND USE DATA** 





### THE "BUTLER" FOR YOUR NEEDS

HOW MANY TIMES...



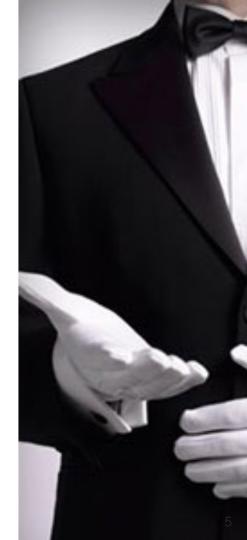
...DID YOU FEEL GUILTY OR ANXIOUS FOR A LOVED ONE LIVING ALONE?



...DID YOU HAVE A NEED FOR SOMETHING THAT DIDN'T EXIST YET?



...DID YOU LEAVE THE LIGHTS OR THE TELEVISION ON?





# Today's video door phone

WHY WE ARE DIFFERENT: IP without installation complications and ad hoc value-added services

**STANDARD** 

2 WIRES

NOT IP NATIVE

NO SERVICES

NO EDGE COMPUTING

IP

WIFI OR CAT 5/8 WIRES

**IP NATIVE** 

**SERVICES** (possible)

EDGE COMP. (possible)

**OPEN-EYES** 

2 WIRES (patent pending)

**IP NATIVE** 

**SERVICES** (added value)

**EDGE COMPUTING (AI)** 



For those who want to make something new and know how to, it's the best way to do it.



For those who love technology but are not experts, it's easy to use, like downloading apps on a smartphone (using the Marketplace).

# SERVICES & 5G makes OPEN-EYES grow:

SENIOR APP USES THE HIGH BANDWITH TO PERMIT A THREE-WAY VIDEO CALL

FORGET-ME-NOT APP IS BASED ON GEOLOCALIZATION, WHICH NEEDS A LOW-LATENCY SIGNAL TO OPEN THE GATE WHEN THE PHONE IS NEAR IT

IN GENERAL, SINCE OPEN-EYES IS A PRODUCT ACCELERATOR,

A BETTER NETWORK MEANS BETTER AND MORE SERVICES



### **Business Model**

Mutuate the APP-based approach of Android and iOs platforms on a smart, open source object



OPEN-EYES is an hardware platform, open source and fully digital, safe, powerful, based on embedded Linux.

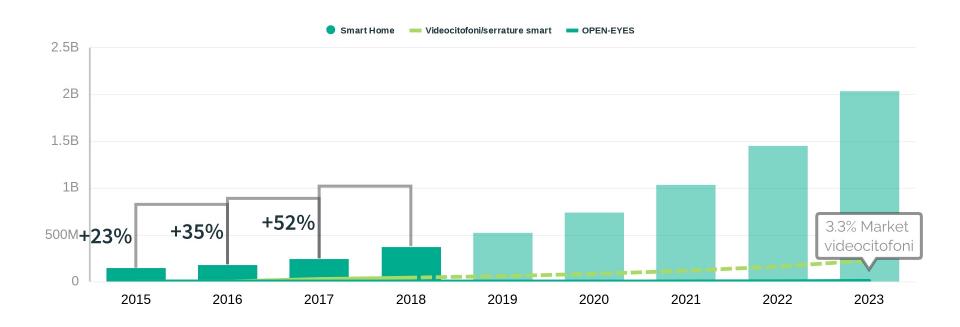


#### **SERVICES**

OPEN EYES is born with a number of services, but the possibilities are infinite, as third parties can develop their own services.



# **Italian Market**





## Italian Market - how to reach 3,3% market share

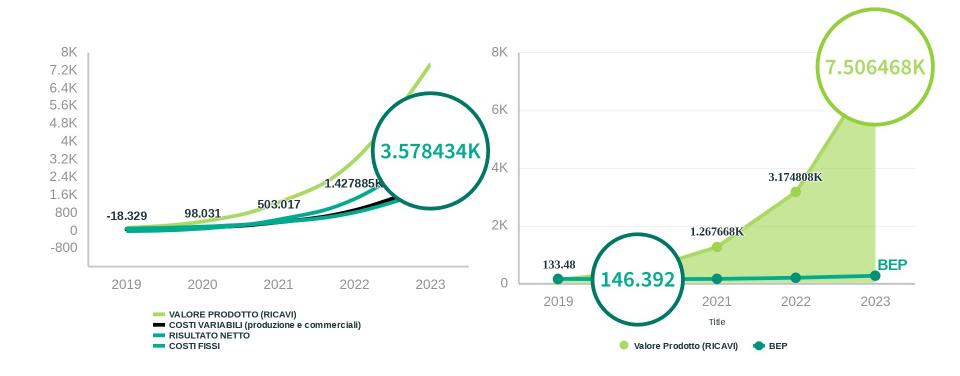


is MONO/BIFAMILY HOUSE - (9.140.742)

we are going to cover **0,2%** (16.200 pieces in 5 years)

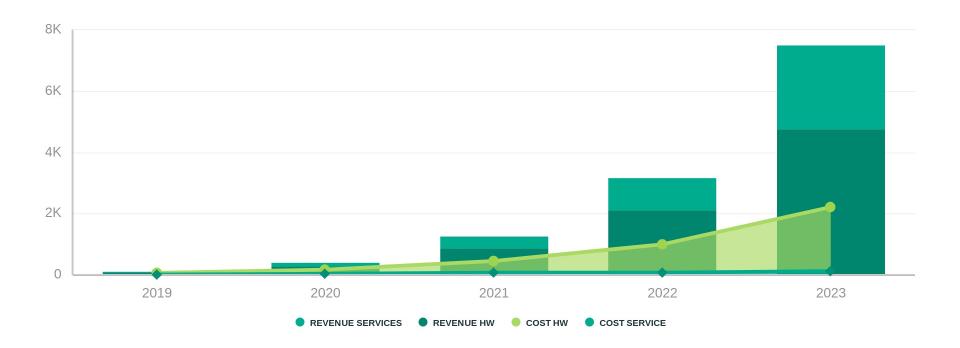


### **Forecast**





# Cost/Revenue - HW/SW Comparison





### **Team**

United in life and in this marvelous adventure!



Alessandra Cislaghi
CEO & Founder
Marketing and Administration
experience



Massimiliano Negretti
CTO & Founder

Thirty year long experience as R&D director in telecommunications



Davide Negretti

Marketing Manager & Founder

Classical Lyceum diploma, freshman
in Aerospace Engineering at POLIMI



FINANCIAL NEEDS

# 350.000 Euros

We have already researched and designed our product, we just need help for the first two years so we can take off!



