



## Retail Apocalypse





## Market Online



E-COMMERCE BOOST 17% PER YEAR

44% SALES ONLINE

## WORLDWIDE SALES IN FASHION INDUSTRY



## In Italy





The total e-commerce industry in Italy

The fashion segmented market



Retailer Problems

### I'M OUT OF TIME

Waste of time on several platform to sync products, orders and clients

75%

### I NEED MR.ROBOT

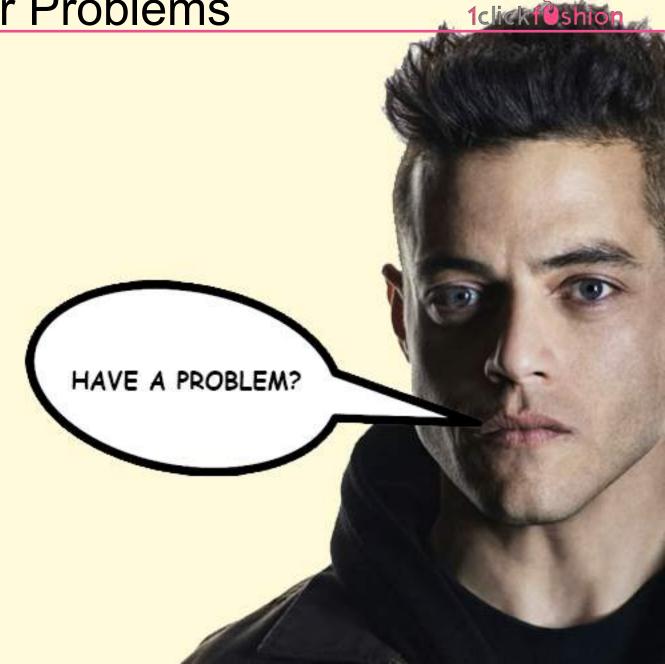
I am not able: "I need an hacker"

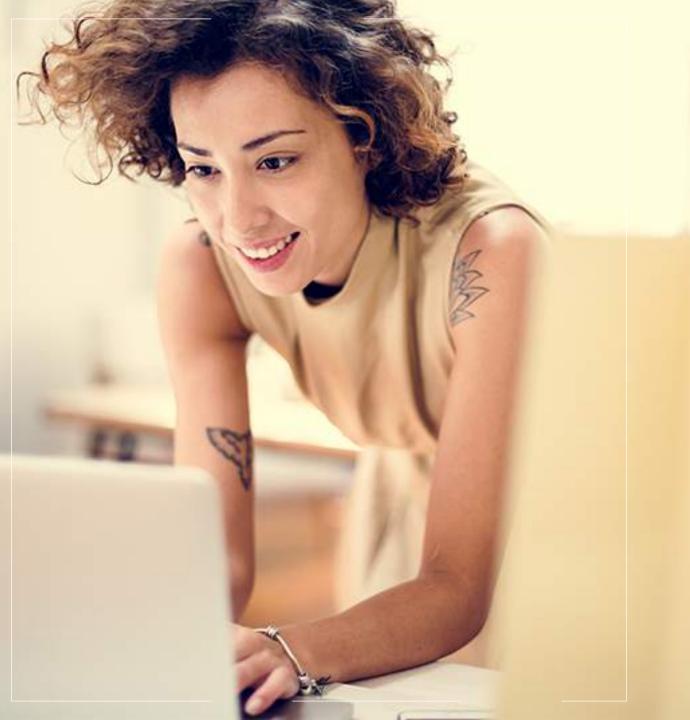
55%

### I'M NOT PAPERONE

Sell online cost too much

53%







"We place small retailers at the center of our attention, supporting and emphasing their professional figure, considered the beating heart of the local territory, allowing them to face the challenge of retail apocalypse"







«1ClickFashion is a system that allows every retailer to be online in an easy, fast and smart way thanks to an innovative patent pending device, which also allow to improve the customers shopping experience by combining online and offline benefits, thanks to a series of add-ons chosen by the retailer»



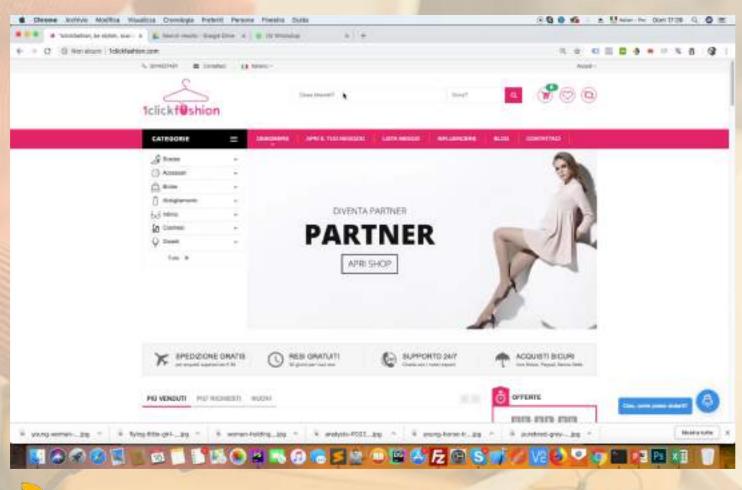




## IoT POS Patent Pending Device



Real Time
Syncronization
Nearby Commerce
In-store intelligence
Omnichannel
Electronic Invoice





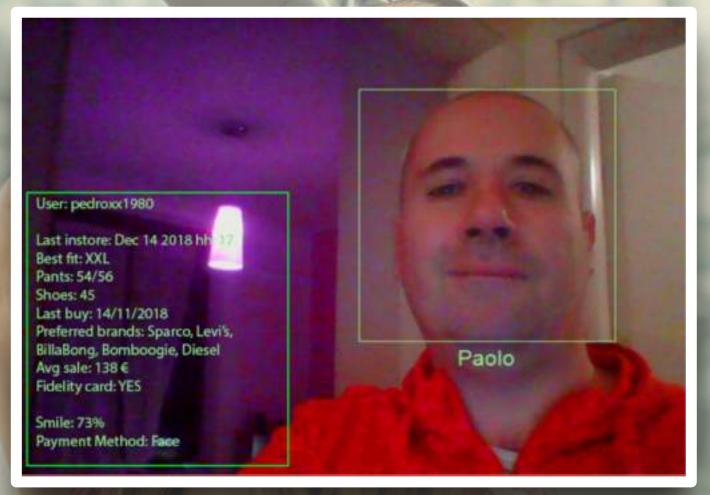


## **Augmented Reality Viewer**





Face recognition
A.I.
Clothes recognition
Access user data
Customer history
Sentiment



PATENT PENDING



### Our Add-Ons











TouchScreen € 250



Receipts printer € 70









Registration

**Dashboard** 

**Upload** 

**Big Money** 



### Revenue Stream



#### **FREE**

€0

Introduction of limited products

Basic presence on the marketplace

Loading API references

**1€ FEE** for each transaction + 15% of revenue

#### **BASIC**

€39

30 gg free trial

Introduction of unlimited products

Basic presence on the marketplace + ecommerce builder

Loading API references

10% FEE

### **BUSINESS**

€99

30 gg free trial

Introduction of unlimited products

Basic presence on the marketplace + ecommerce builder

Loading API references

Pos and Beacon for promotion management

> 2 Level domain In Store tools

> > 5% FEE

### **ENTERPRISE**

€299

30 gg free trial

Introduction of unlimited products

Basic presence on the marketplace ]ecommerce builder

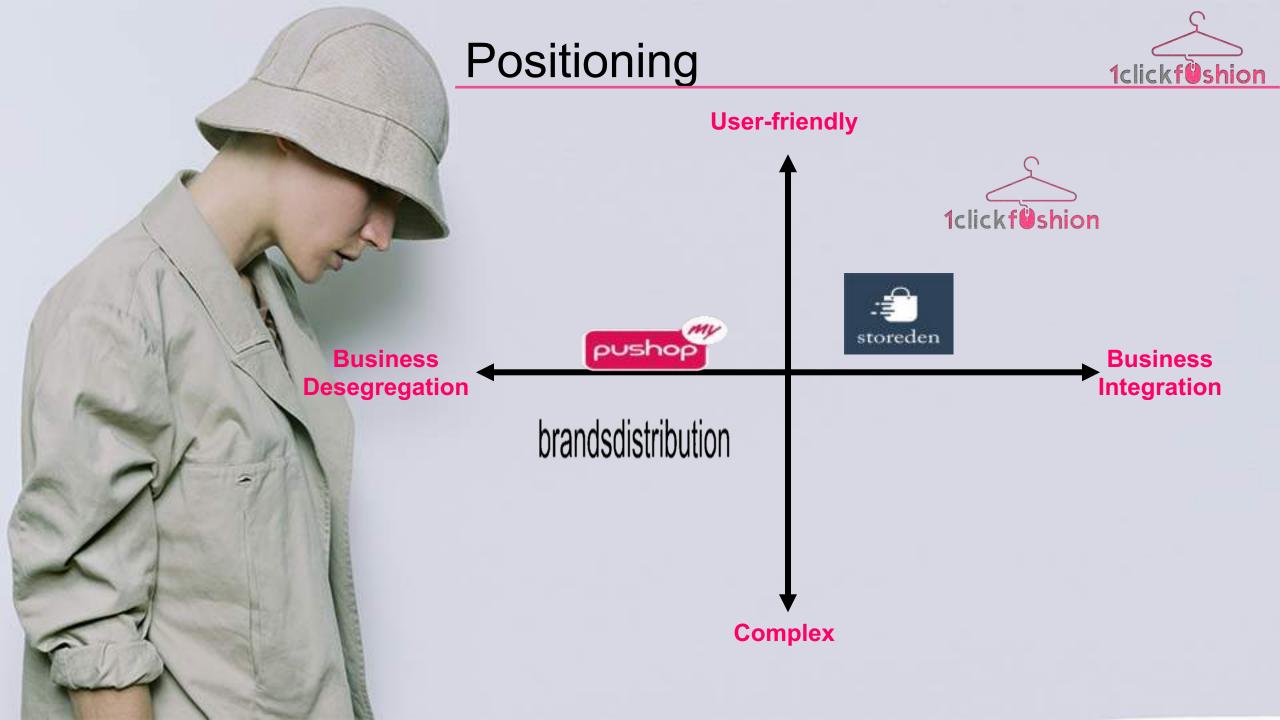
Loading API references

Pos and Beacon for promotion management

2 Level domain
In Store tools
NO FEE (only 1% of fixed costs
for each transaction)



## Competitors brandsdistribution COMPETITORS pushop 1clickf@shion storeden Target:small and medium business Low implementation costs Ease of use **B2C** services Use of Al





### **Action Plan**





- 1° Launch Marketing Campaign
- Version Beta
- IoT Development 2017

1° MVP: Alpha test

From March 1° to May 30°

- 2° MVP:Beta test
- Newspapers and Advertising

**December 2018** 

**2016** Foundation

#### **January 2018**

Brand Survey on Linkedin

#### **November 2018**

- Users survey on FB and Instagram
- Local Event in Broni
- Social Growth

#### January 2019

Mobile App Development

Now:







225 Brands 52.100 Products

### Our Results





BRANDS SURVEY + 40 BRANDS



**ALPHA TEST** 



+10 SHOPS



ALPHA TEST



BEFAATES\$T



SOCIAL GROWING +1033 LIKE

### **MVP**



### **ALPHA TEST**

March 1st- May 30th 2018

### **BETA TEST**

From December 2018

### **MOBILE APP**

From January 2019





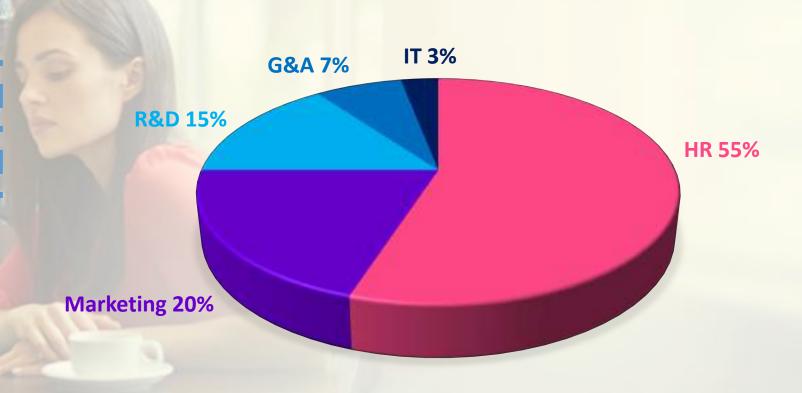


## **Operating Costs**



# 2019-2022

Investment Request 2019 100.000€



### **Net Income**





### Team





CEO
Paolo Pedrazzi
Founder of Digital Vision Srl



Marta Molinas
Student of MIBE

OF STREET



COO Roberto Stifani Student of MIBE



Sales Director
Marianna Rossi
Student of MIBE



Digital Strategist
Syena Uruci
Student of MIBE



CMO
Davide Rossi
Student of MIBE

