



The **AI** workspace for **sustainability** consultants

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~~PLASTIC FREE~~

~~100% NATURAL~~

~~ORGANIC PRODUCT ORGANIC PRODUCT ORGANIC PRODUCT~~

~~ECO ORGANIC~~

~~100% NATURAL~~

~~CERTIFIED NATURAL 100%~~

~~NATURAL INGREDIENTS 100% ECO FRIENDLY~~

~~NATURAL Eco-friendly PRODUCT~~

~~100% ORGANIC~~

~~CLIMATE FRIENDLY~~

~~PREMIUM ORGANIC FRESH~~

~~ORGANIC~~

A partire dal **2026**

+50K aziende

dovranno dichiarare i loro impatti ambientali
tramite una **EPD certificata**

EPD (Environmental Product Declaration)



I consulenti perdono **tempo** prezioso

35%

a causa di task ripetitive e incertezza
nel panorama normativo





EPD Service

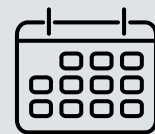
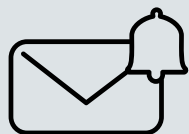
Smart offer builder

Project monitoring

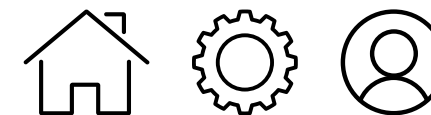
Automated data collection

Pre-verification

Connection with certifier



Dashboard



Active Projects

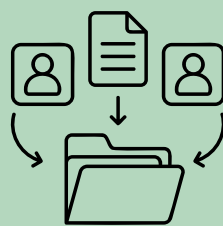
12

Pending Tasks

5

Upcoming deadlines

3



Automated data collection

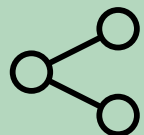
Please import:

- Bill of materials In progress
- Energy data Pending
- Transport data Pending
- Waste data Pending



Pre-verification

Pre-verify your EPD and ensure compliance with the standards



Connection with certifier

Get in contact with the external verifier

“Hand icon” I’m **Martin**,
I’m here to help you!



Per la stesura di 1 EPD, i consulenti impiegano

~~120~~ ore

con sustamate si accorciano a

70



COMPETITORS

 **sustamate** One Click  **LCA**  **FINGREEN AI**  **hydrus**

Raccolta dati automatizzata	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Compliance con mercato EU	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Servizio EPD	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pre-verifica	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Connessione con il certificatore	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



REVENUE MODEL

B2B | Sustainability as a Service (SaaS)

BASIC PLAN

1 user | 5 progetti

- ✔ Smart Offer Builder
- ✔ Automated data collection
- ✔ Project monitoring
- ✔ Pre-verification
- ✔ Connection with certifier
- ✘ Priority support

€199/me

PRO PLAN

1 user | 10 progetti

- ✔ Smart Offer Builder
- ✔ Automated data collection
- ✔ Project monitoring
- ✔ Pre-verification
- ✔ Connection with certifier
- ✔ Priority support

€249/me

ENTERPRISE

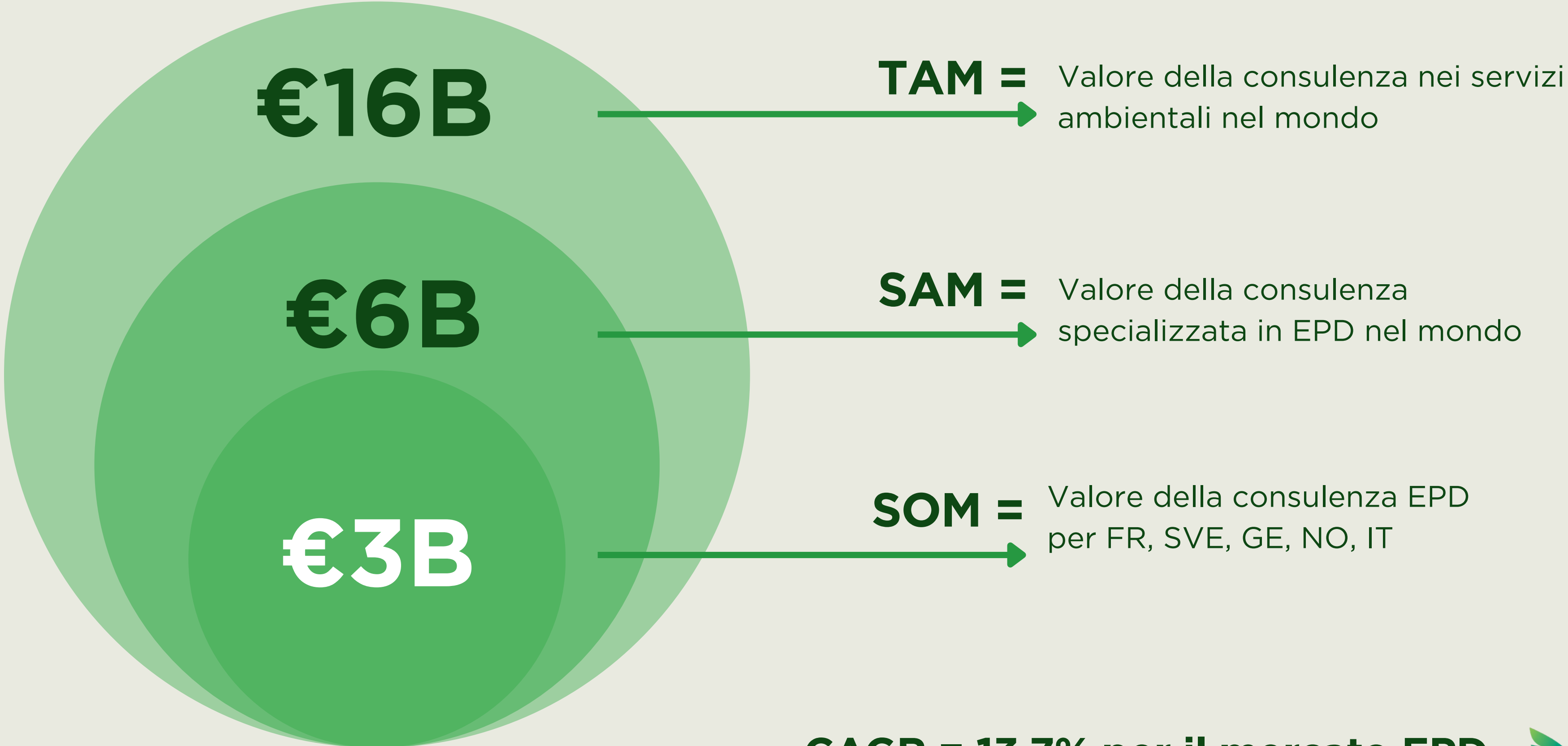
+2 users

- ✔ All the basic benefits
- ✔ Customized features
- ✔ Customized support

Richiedi un preventivo



MARKET OPPORTUNITY



Fonte: KBV Research

CAGR = 13.7% per il mercato EPD



DREAM TEAM

CEO



CARMELA MANSI

Engineer & EPD
Certification Expert



COO



ROBERTA MONGILLO

Engineer & EPD/Circular
Economy Specialist



CTO



**ALESSANDRO
MARCHESIN**

Innovation Manager &
Full Stack Developer



Prototipo: www.sustamate.com

15 BETA TESTERS ATTIVI

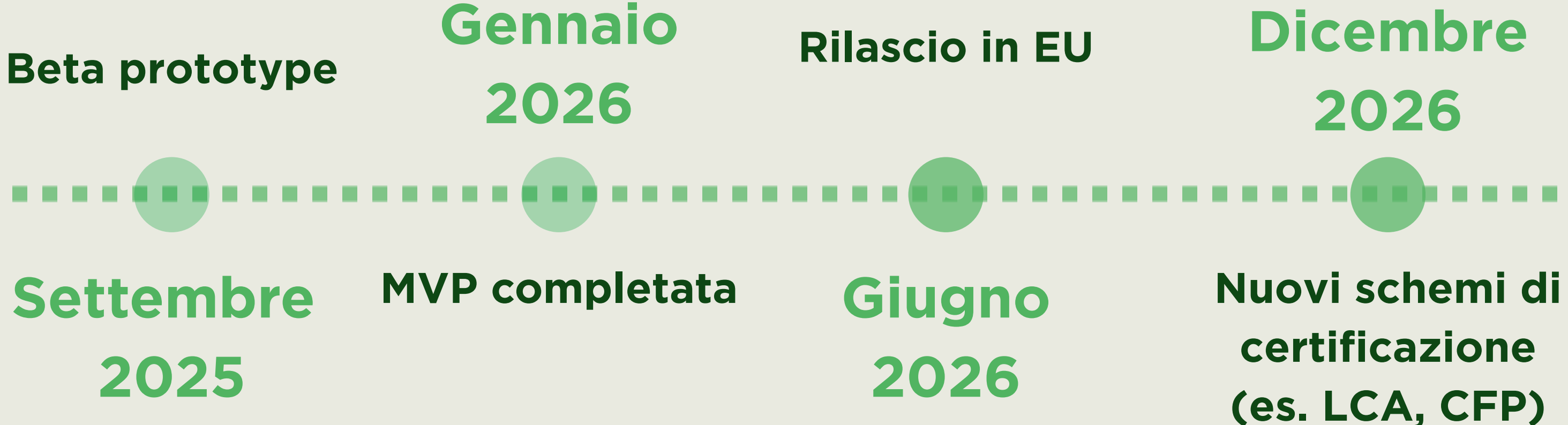
Waitlist “**Raccolta dati automatizzata**” lanciata 1 settimana fa



20 SUBSCRIBERS



ROADMAP



€350-400k

Cap Table = 100% founders

50%

R&D / Product

Sviluppo della piattaforma, test e automazione

30%

Go-to-Market & Marketing

Acquisizione clienti, branding, partnership B2B

20%

Operations & Compliance

Legale, hosting, cybersecurity



Il **futuro** della consulenza sostenibile è già qui.
Unisciti alla rivoluzione, con sustamate!

Grazie per l'attenzione!



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