

AIM

Artificial Intelligence Monitoring

An average wind Farm

EBIT:

€ 1,3 M / year

Number wind turbines:

10

MW generated:

20

Maintenance Costs

€ 960 k / year



We **reduce overall maintenance costs** by detecting unforeseen breakdowns in advance with a software of predictive maintenance.





Overview



Assets



Alerts



Planner

Assistenza

Nome azienda: Overview



OEE

Overall Equipment Effectiveness

97%

MTBF

Mean Time between Failures

18 days

MTTR

Mean Time to Repair (weeks)

15 hours

OH

Operational Hours (in last the month)

353 hours

Availability Scores:



Anomalies Detected:

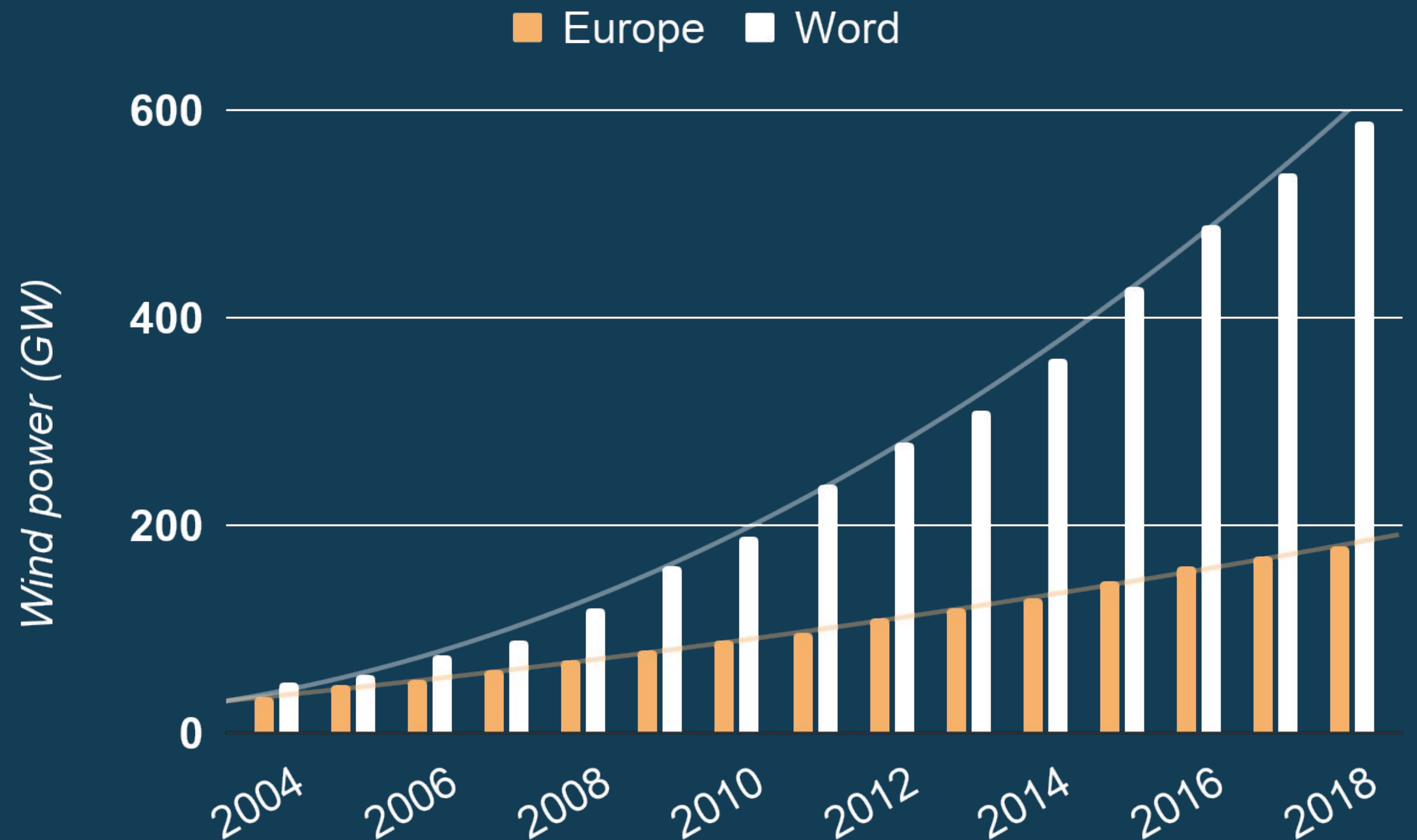
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Business Opportunity



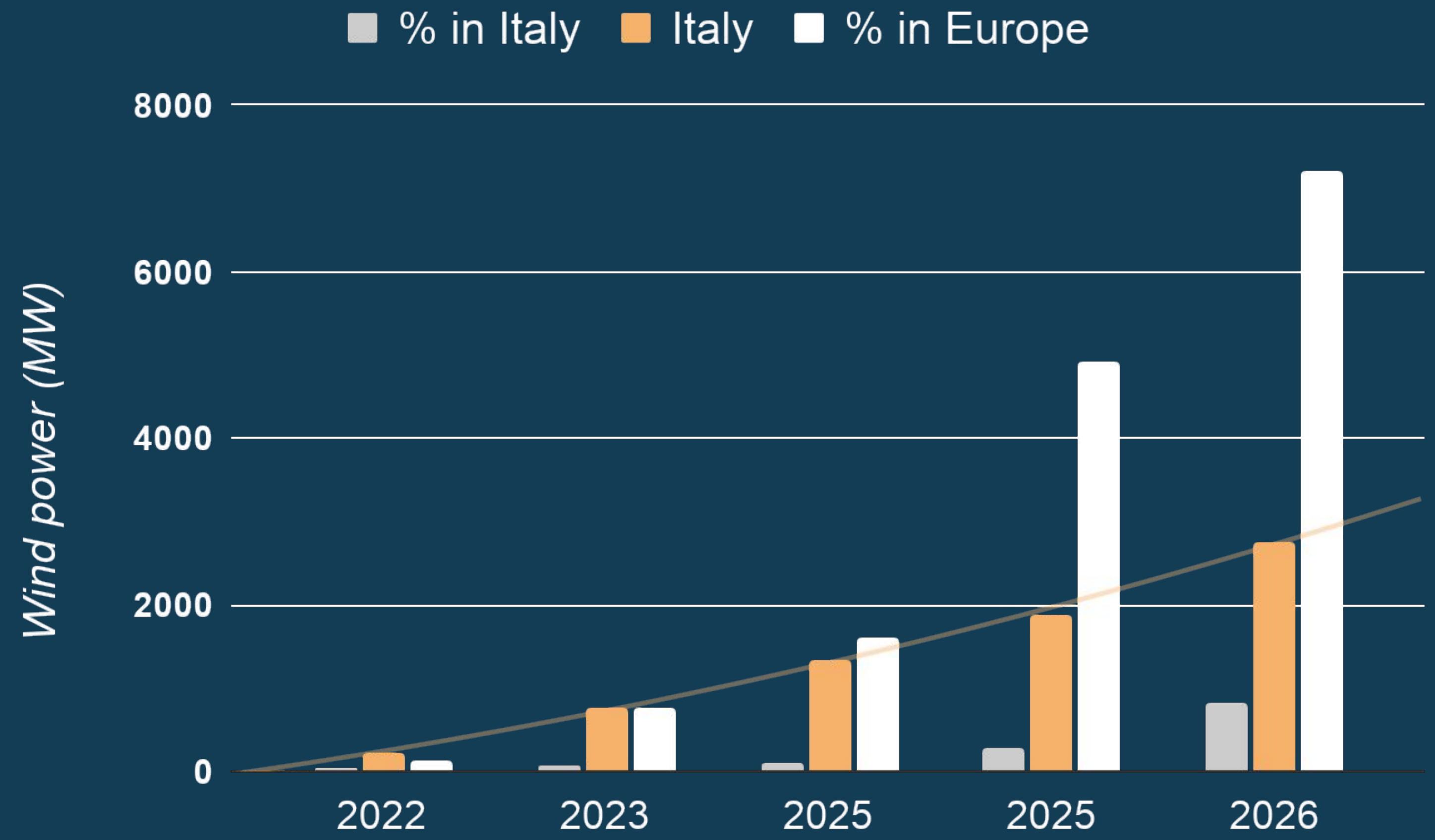
Market size growth



By **2030** total GW installed: 324



Our predicted target



| Competitors | Easy to use | Focus Wind Energy | Plan | Company in Cap Table |
|-----------------|-------------|-------------------|------|----------------------|
| Spark Cognition | ✓ | — | ✓ | — |
| Presenso | ✓ | — | — | ✓ |
| Out-Smart | — | ✓ | ✓ | ✓ |
| Annea | ✓ | — | — | ✓ |
| AIM | ✓ | ✓ | ✓ | — |

Revenue Model

350€ / MW

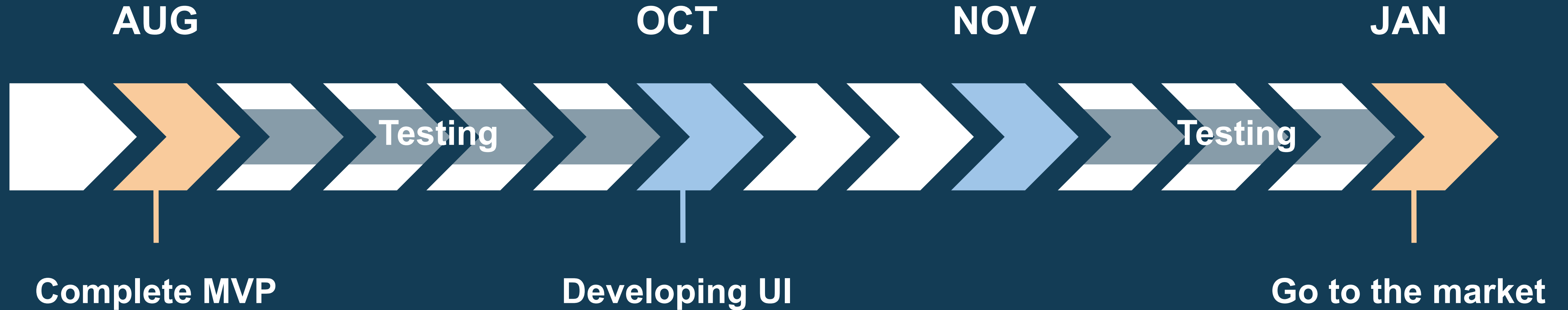
Average cost for a wind farm:

7.000€ / year

Average maintenance savings for a wind farm:

60.000€ / year

Road Map



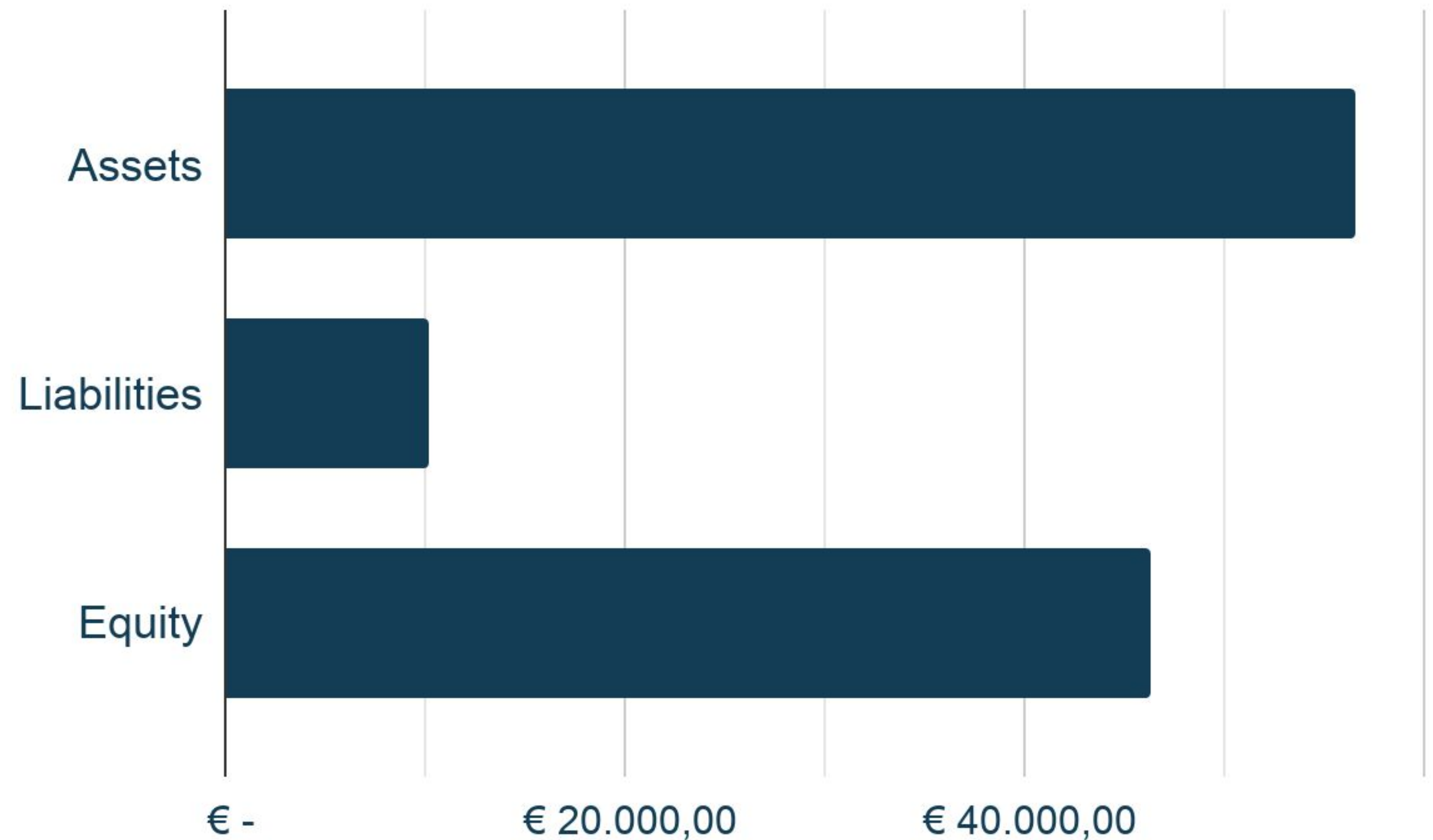
Actual Balance Sheet

at 31/07/21

| Assets | € |
|-------------------------|---------------|
| Cash and Equivalents | 16.078 |
| Accounts Receivables | 34.253 |
| (Non Current) Equipment | 6.214 |
| Total Assets | 56.545 |

| Liabilities | € |
|--------------------------|---------------|
| Shareholders financing | 10.200 |
| Total Liabilities | 10.200 |

| Equity | € |
|---------------------|---------------|
| Capital | 2.000 |
| Net Profit | 44.345 |
| Total Equity | 46.345 |



Team



Giusi Fiorentino
CEO

Building Engineer



Francesco Senatore
CTO e Data Analyst

Robotic Engineer



Luca Conte
IT Manager

Informatic Engineer



Gianmaria Viola
R&D Manager

Robotic Engineer



AIM

Artificial Intelligence Monitoring

Learn from the past
Monitoring the present
Predict the future

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